

# System Services Bidders' Conference

18 April 2018



# Procurement Process Overview

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# DS3 System Services Qualification System

**Qualification System** – refers to the system that is being put in place to enable interested parties to submit a Response and subsequently qualify for award of Contract for provision of DS3 System Services.

The System will be established on 1<sup>st</sup> May for Lots 1IE-11IE and 1NI-11NI under Phase 1.

This current phase, Phase 2, was advertised on OJEU on 7<sup>th</sup> April for one new service, Fast Frequency Response (FFR), Lot 12NI and Lot 12IE.

A Gate Process will be used to allow new prospective service providers submit applications or for existing providers to change their service offering for one, some or all services.



# DS3 System Services Agreement

This procurement is being run by EirGrid on behalf of both EirGrid and SONI for their respective DS3 System Services Agreement.

A separate DS3 System Services Agreement is being put in place for:

- EirGrid (as contracting entity in Ireland); and
- SONI (as contracting entity in Northern Ireland).

Start Date of FFR service provision is 1<sup>st</sup> September 2018 – existing DS3 SSA holders will update Schedule 9, new units will receive a full contract.

Term of DS3 System Services Agreements will end 30<sup>th</sup> April 2023 to coincide with the term of the Phase 1 contracts

- Option for each TSO to extend for the term of its Contract in respect of its applicable Lots in certain defined cases for two additional time periods of up to eighteen (18) months each.



# OJEU Notice

- OJEU Notice Published on 7<sup>th</sup> April 2018
  - ENQEIR583 DS3 System Services – Volume Uncapped Phase 2
- Two stages in one process:
  - Pre-Qualification; and
  - Tender
- Two Lots
  - **Lot 12IE** relates to the FFR Service required by EirGrid
  - **Lot 12NI** relates to the FFR Service required by SONI
- Documents available on eTenders [www.etenders.gov.ie](http://www.etenders.gov.ie)



# Procurement Process

- Interested providers must submit a response **through the eTenders portal** in respect of the relevant Lot.
- Tender box close time **12 noon**, Irish Time, on **29<sup>th</sup> May 2018** – **eTenders will not allow upload after this time.**
- One hardcopy response to be submitted as outlined in the tender docs.
- All Tenderers who submit a **compliant response** and **subsequently sign the DS3 System Services Agreement** will be deemed the **“successful Tenderers”** and appointed to the Qualification System in respect of the relevant Lot.



# Tender Response

Tenders should be split into two constituent parts **for each Providing Unit** (submitted at the same time):

- A pre-qualification section; and
- A tender section.

Tenderers' response **for each Providing Unit** should consist of:

- Part 2 of the **Qualification System Briefing Document**, including Forms 1, 2 and 3; and
- A Completed **Technical Questionnaire** sheet for the Lot they are submitting for.





# Providing Unit

**Tenderers must submit a separate standalone tender for each and every Providing Unit**

## **Providing Unit**

- If registered in the SEM, Providing Units should apply in accordance with how they are registered in the SEM.
- If not registered in the SEM, the Providing Unit is the Unit or collection of Units behind a single connection point.
- In the case of an Aggregator, the Providing Unit is the collection of sites which is controlled by the Aggregator, and the interface with the TSO shall be with the Aggregator.

**Note: A Tenderer may have more than one Providing Unit**





# Queries

## Queries from this Bidders' Conference

- We will endeavour to respond to all queries today
- We request Tenderers to formally submit queries via email
- Formal response will issue to all Tenderers which may supersede information provided today

## General Queries

- Submitted by email
- In Clarification Template
- Not later than **12:00hrs Irish Time on Friday 27<sup>th</sup> April 2018**
- Addressed to: Sinéad Connolly Email: [sinead.connolly@eirgrid.com](mailto:sinead.connolly@eirgrid.com) and [purchasing@eirgrid.com](mailto:purchasing@eirgrid.com)



# Tender Submission

The completed Tender shall be enclosed in a sealed envelope bearing the label provided in the Tender pack and containing the required information and shall be delivered not later than **12:00 hrs Irish Time on Tuesday 29<sup>th</sup> May 2018.**

Tenderers are required to provide **one (1) paper copy** of the tender documents and **one soft copy uploaded to the eTenders portal.**

The soft copy shall contain all of the documents included in the hard copy

- **It is EirGrid policy to open tenders promptly on the closing date**
- **The Tenderer is fully responsible for the timely delivery of the tender**
- **Late tenders may be returned unopened to the Tenderer**



# Tender Evaluation

All Responses will be evaluated on a Providing Unit by Providing Unit basis.

As the payment rate (tariff) for the FFR Service will be fixed, Responses will be assessed under the award criteria based upon quality (technical compliance) only.

Tender evaluation:

- against the **pass / fail pre-qualification** minimum requirements; and
- against the **award criteria for compliance** in line **with the technical requirements**.



# Qualification Criteria

Selection Criterion	Minimum Requirement	Weighting	Minimum
<b>Exclusionary Criteria Declaration</b>	Exclusionary Criteria Declaration must be completed satisfactorily. See Form 2 of Qualification System Briefing Document.	Pass/Fail	Pass
<b>Financial &amp; Economic Standing</b>	Tenderers must complete the Self-Declaration of Financial and Economic Capacity. See Form 2 of Qualification System Briefing Document.	Pass/Fail	Pass
<b>Health &amp; Safety, Environment and Employment</b>	Tenderers must demonstrate that they comply with the relevant health and safety, environmental and employment legislation. See Form 2 of Qualification System Briefing Document.	Pass/Fail	Pass

# Award Criteria

Award Criterion	Description	Weighting	Minimum
<b>Technical Compliance</b>	Tenderers are required to demonstrate compliance against the requirements set out in the Technical Questionnaire and Scope of Work, for the Lot they are applying for.	Pass/Fail	Pass
<b>Legal</b>	<p>Acceptance of contractual conditions in accordance with Form 3.</p> <p>Tenderers shall complete the Contractual Acceptance Declaration as part of their tender submission. This verifies that Tenderers accept the Terms and Conditions as issued.</p>	Pass/Fail	Pass

# Award Criteria Assessment

The Technical Questionnaire outlines a set of questions :

- Section A - For evaluation purposes
  - Section B - For evaluation purposes (where relevant)
  - Section C - For information purposes
- For Section A and Section B (where relevant) of the Technical Questionnaire:
    - A pass is awarded for every requirement that is met. A fail is allocated for every requirement that is not met.
  - A Tenderer must meet every single requirement (i.e. get a pass for every requirement in Section A (and B where applicable) in the Technical Questionnaire) in order to meet the minimum required score.
  - Note: This involves Tenderers confirming compliance of their proposal with the requirements set out in the Technical Questionnaire and providing satisfactory evidence where required. If it is not, the tender may be rejected.

**Tenderers who fail to meet the minimum requirement will be excluded from further participation.**



# Timetable

Event	Date
Issue date for OJEU Notice	7 <sup>th</sup> April 2018
Bidders' conference	18 <sup>th</sup> April 2018
Latest date for receipt of queries	No later than 12.00 noon Irish Time 27 <sup>th</sup> April 2018
<b>Latest date for receipt of tenders</b>	<b>No later than 12.00 noon Irish Time on 29<sup>th</sup> May 2018 (Tuesday)</b>
Notification of Successful Tenderers - anticipated	26 <sup>th</sup> July 2018
Standstill Period	14 days from issue of electronic notifications
Contract Commencement	1 <sup>st</sup> September 2018



# Thank You

